

# International Association of Workforce Professionals

## STATEMENT OF ACTIVITIES

January - May, 2019

	TOTAL
Income	
40.100 MEMBERSHIP DUES	
40.110 Workforce Professional	34,220.00
40.120 Retired Workforce Professional	4,540.00
40.130 Senior Workforce Professional	1,255.00
40.140 International Affiliate	2,990.00
40.190 Other Dues	5.00
40.195 Chapter Dues Captured	45.00
<b>Total 40.100 MEMBERSHIP DUES</b>	<b>43,055.00</b>
40.200 TRAINING & DEVELOPMENT	
40.220 WPDP Individual	160.00
40.230 CWP	249.00
<b>Total 40.200 TRAINING &amp; DEVELOPMENT</b>	<b>409.00</b>
40.300 CONFERENCES & EVENTS	
40.310 Member Registration	12,933.00
40.330 Retired Member Registration	7,902.00
40.340 Non-Member Registration	8,386.00
40.350 Advertisements	1,495.00
40.360 Sponsorships	1,450.00
40.390 Other Conference & Events	3,332.00
<b>Total 40.300 CONFERENCES &amp; EVENTS</b>	<b>35,498.00</b>
40.900 OTHER INCOME	
40.930 Interest & Dividends	1,088.63
40.990 Other General Income	1,139.65
<b>Total 40.900 OTHER INCOME</b>	<b>2,228.28</b>
<b>Total Income</b>	<b>\$81,190.28</b>
<b>GROSS PROFIT</b>	<b>\$81,190.28</b>
Expenses	
60.100 WAGES & SALARIES	
60.110 Executive Director	11,934.22
60.140 Payroll Processing	595.41
60.170 Employment Taxes - Federal	3,628.95
<b>Total 60.100 WAGES &amp; SALARIES</b>	<b>16,158.58</b>
60.200 EMPLOYEE BENEFITS	
60.210 Medical Insurance	7,698.90
60.220 Dental/Vision/Life	364.40
60.230 Retirement	2,603.16
60.240 Home Office Stipend	1,100.00
60.250 Training & Development	325.00
<b>Total 60.200 EMPLOYEE BENEFITS</b>	<b>12,091.46</b>
60.300 OFFICE EXPENSES	
60.310 Telephone	300.76

	TOTAL
60.320 Website	538.67
60.330 Learning Management System	2,777.40
60.340 Software	2,395.12
60.350 Equipment	1,368.02
60.360 Supplies	256.57
60.361 Workforce Development Conf-Supplies	997.40
60.362 Supplies - Training & Development	25.17
<b>Total 60.360 Supplies</b>	<b>1,279.14</b>
60.365 Postage & Shipping	151.47
60.380 Storage	915.00
60.390 Other Office Expenses	715.00
<b>Total 60.300 OFFICE EXPENSES</b>	<b>10,440.58</b>
60.400 PROFESSIONAL FEES	
60.410 Accounting Fees	17.90
60.420 Legal Fees	5,654.00
60.430 Website	7,727.50
60.440 Conference & Events	1,425.00
60.450 Consultants & Contract Labor	11,075.00
<b>Total 60.400 PROFESSIONAL FEES</b>	<b>25,899.40</b>
60.500 FEES & SERVICES	
60.510 Bank Fees	12.00
60.520 Merchant Fees	676.54
60.530 401k & Investment Fees	1,165.81
60.540 Conference & Event Fees	131.00
60.550 Credit Card Interest Paid	1,077.08
60.590 Other Fees	130.03
<b>Total 60.500 FEES &amp; SERVICES</b>	<b>3,192.46</b>
60.600 GOODS & MATERIALS	
60.610 Awards	912.45
<b>Total 60.600 GOODS &amp; MATERIALS</b>	<b>912.45</b>
60.700 LODGING & TRAVEL	
60.710 President	1,110.54
60.720 Executive Director & Staff	725.24
60.730 Board of Directors	416.71
60.740 Awards	6,026.33
60.750 Workforce Development Conf	662.88
<b>Total 60.700 LODGING &amp; TRAVEL</b>	<b>8,941.70</b>
60.800 MEALS & ENTERTAINMENT	
60.810 President	49.00
60.820 Executive Director & Staff	237.36
60.840 Awards	1,799.27
60.850 Workforce Development Conf	9,300.00
<b>Total 60.800 MEALS &amp; ENTERTAINMENT</b>	<b>11,385.63</b>
60.900 MARKETING	
60.910 Advertisements	220.00
<b>Total 60.900 MARKETING</b>	<b>220.00</b>
Payroll Expenses	

	TOTAL
Company Contributions	
Retirement	896.70
<b>Total Company Contributions</b>	<b>896.70</b>
Taxes	2,789.89
Wages	32,244.25
<b>Total Payroll Expenses</b>	<b>35,930.84</b>
Payroll Expenses (deleted)	
Company Contributions (deleted)	
Retirement (deleted)	185.94
<b>Total Company Contributions (deleted)</b>	<b>185.94</b>
Taxes (deleted)	519.85
Wages (deleted)	6,130.00
<b>Total Payroll Expenses (deleted)</b>	<b>6,835.79</b>
<b>Total Expenses</b>	<b>\$132,008.89</b>
NET OPERATING INCOME	<b>\$ -50,818.61</b>
Other Income	
40.940 Unrealized Gain/Loss	6,518.13
<b>Total Other Income</b>	<b>\$6,518.13</b>
NET OTHER INCOME	<b>\$6,518.13</b>
NET INCOME	<b>\$ -44,300.48</b>